

Strengthening Business Ties Between Kenya and the UAE: DTOS Group's Expert Approach

"Chaque changement apporte de nouvelles opportunités" - every change brings new opportunities. This French expression resonates deeply at DTOS Group, reflecting our understanding that as the pace of global business accelerates, new opportunities can be untapped by our clients while the fundamentals of effective corporate structure and governance remain constant.

As a premier provider of corporate structuring, administration, compliance, tax, governance, and accounting services, DTOS Group has established itself as an essential partner for multinationals venturing into Africa. With strategic bases in Mauritius, Rwanda, UAE, and Kenya, we facilitate seamless access to Kenya and the broader African markets through our comprehensive business setup process.

This year has begun with a surge of activity, as businesses increasingly seek to diversify their operations and tap into new markets. The energy and drive we have observed from our clients so far, as they plan their international strategies is energising.

In recent years we have bolstered our capabilities to support your ventures into East Africa. This is marked notably by the strategic appointment of Denis Etienne, who was brought on board as Manager of our Kenya office in 2018, and the opening of our Rwanda office in 2023. This has not only strengthened our on-the-ground presence but enhanced our capabilities in providing tailored, localised services that cater specifically to the nuances of the East African market.

Market Entry & Expansion Support in Kenya

Often seen as the commercial heartbeat of East Africa, Kenya presents a compelling gateway for businesses aiming to expand into this vibrant region. DTOS Group is at the forefront of facilitating entry into the African continental market, home to over 1.5 billion people.

Our tailored services range from bringing efficiencies and enhancing existing company setups to developing new entries starting from the ground up, providing comprehensive market research and due diligence to forge sound entry strategies.

Our advisory services extend beyond mere compliance, offering strategic insights on the most advantageous legal and operational structures for setting up operations. By managing every step from incorporation to licensing and regulatory compliance, managed by our on-ground team in

Kenya with support from our headquarters in Mauritius and our Dubai offices, we ensure a smooth transition for businesses entering this dynamic market.

Leveraging the UAE for Kenyan Investments

The strategic position of the UAE as a global financial hub provides significant advantages for structuring investments into Kenya. With solid experience working with the likes of the DIFC, a world-leading financial free zone, and other freezones within the UAE, DTOS Group can enhance the efficiency of capital flows and optimise tax structures for our clients.

Our in-depth understanding of both UAE and Kenyan regulatory environments enables us to craft investment vehicles that are not only compliant but also strategically advantageous.

This dual expertise ensures that investments are optimally positioned for sustainability and growth, providing our clients with a competitive edge in their ventures. We pride ourselves on our ability to navigate complex cross-border financial landscapes, making us a preferred partner for businesses looking to expand their footprint in East Africa through the UAE.

Post-Incorporation Support

Following establishment, our role shifts to ensuring sustained success. DTOS Group offers extensive accounting and compliance support, managing everything from tax compliance to regulatory filings. We extend our governance services by providing local directorship through DTOS employees, ensuring that operations adhere to both local and international standards for corporate substance and governance.

This comprehensive support extends to meticulous oversight of board meetings, record-keeping, and financial reporting, which are critical for maintaining operational integrity and responsiveness in the Kenyan market. Our commitment to excellence ensures that our clients' investments remain secure and profitable, fostering long-term growth and stability.

What next?

As the trusted partner of many multinationals, entrepreneurs, and investors venturing into Kenya and broader East Africa, DTOS Group is fully prepared to support your business at every stage of its journey. By leveraging our expertise and the strategic advantages of the UAE as a base, we invite you to discover how we can work together to facilitate a seamless and efficient market entry and expansion.

Together, let us navigate the promising avenues of East Africa's economic landscape and unlock the potential for substantial growth and innovation.

Contact us.

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